

Clarification/Modification/Addition to the respective clause of RFP as per discussion of Pre-bid meeting held on 07-12-2018 at 11A.M. against Bid ID No: EIC/RWSS/31/18-19 pertaining to "Setting up of Project Monitoring Unit(PMU), for implementation of Rural Water Supply Projects in Odisha, Panchayati Raj & Drinking Water Department, Government of Odisha

Sl.	RFP Reference (Volume, Section No. Page No.)	RFP Provision	Clarification sought for	Reply to Queries
1	Page 5 Clause 1.3	Bid Security	To allow Bank Guarantee along with Demand Draft	Bank Guarantee / Term Deposit Receipt (TDR) issued by any Nationalised or Scheduled Bank having branch at Bhubaneswar can be submitted as Bid Security. The format for BG is attached as Annexure-1 of the clarification document.
2	Page 6 Clause 1.4	Indicative Schedule of Bidding Process	It was requested that minimum 3 weeks should be provided for submission of bids from the date of issuance of clarification to pre-bid queries.	RFP provisions remain unchanged.
3	Page 8 2.1. General	No joint Venture, Consortium of Firms and Sub-Consultancy is allowed in response to this invitation	It is requested to allow joint venture/ consortium and sub- consultancy.	RFP provisions remain unchanged.
4	Page 9 Scope of Work	Progress Tracking of Projects and Programmes	We understand that the scope involves tracking physical and financial Progress through project monitoring and that no construction supervision of schemes is involved in the scope of Work. Request for confirmation of our understanding.	Construction supervision of Schemes is not involved in the scope of work.

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5	Page 15 Clause 3.1(c)	The Bidder should have PMU experience in water supply Sector	Kindly include PMC along with PMU Experience in water Supply Sector.	RFP provisions remain unchanged. Experience of Project Monitoring Unit (PMU) in water supply Sector will only be considered. Experience in Programme/Project Management Consultancy (PMC) i.e. construction supervision and design in water supply Sector will not be considered.
6	Page 15 Clause 3.1	The bidder Should have a minimum turnover of INR 100 Crore from consulting/advisory business during the last 3 preceding financial years.	Please Modify to Annual Turnover of the firm from consulting/Advisory fees. It is requested to reduce the average annual turnover criteria to INR 10 crores.	RFP provisions remain unchanged.
7	Page 18, Eligibility criteria	Annual Turnover of the Firm from Consulting/ Advisory Fees in Indian operations - The scoring of the financial turnover has been kept on prorated basis.	Experience in rural water supply is a very core expertise and the scoring criteria weightage should be kept around the same. Prorated scoring of the financial turnover will not benefit the project and hence we request you to score equally every bidder who has the minimum threshold turnover of INR 100 cr.	RFP provisions remain unchanged
8	Page 18, Technical Evaluation criteria	Additional Weightage to experience in Ministry of Drinking Water and Sanitation	The project would also require constant coordination with the Ministry at central Level to leverage and position the progress aptly. Additional marks should be given for experience at Ministry of Drinking Water and Sanitation Request for kind consideration	RFP provisions remain unchanged

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9	Clause 2.12. Performance Security on page 12 of RFP	<p>After selection of preferred bidder as PMU, the amount of Bid Security shall be refunded to the unsuccessful bidders. The Bid Security of the successful Bidder shall be retained by RWS&S till it has furnished the Performance Security. The Performance Security shall be submitted to RWS&S within 15 days of issuance of Letter of Award (LOA).</p> <p>The Performance Security shall be obtained from the selected agency in the form of bank guarantee to the tune of 5% of the contract value. Performance security in the form of bank guarantee shall initially be valid till the end of this agreement and in case the assignment extends beyond the period, the validity of the bank guarantee shall be suitably extended.</p>	<p>As the period of assignment as per clause 2.10 is of 36 months and tenure may be extended beyond 36 months subject to mutually agreed terms and conditions; whereas as per clause 2.13 of Financial bid bidders are required to quote for lumpsum monthly professional fees for consulting services for the first year (12 months of the contract and professional fees will be enhanced 10% per annum for subsequent years. We therefore request you to clarify the calculation method for deriving amount of performance guarantee @5% of the contract value. We request that performance security of amount equivalent to 5% of professional fees payable per year under contract shall be taken as performance security which could be renewed every year till completion of contract</p>	<p>The Performance Security shall be obtained from the selected agency in the form of bank guarantee to the tune of 5% of the contract value. The clause is self-explanatory.</p>
10	Clause 3. Evaluation Process sub Clause 3.1. Eligible agencies on page 15 of RFP	<p>) The firm should have undertaken at least 2 (two) infrastructure program management related assignments of long term nature (not less than 24 months) for the State/Central Government in the last five years with a fee of at least Rupees One Crore (Documentary evidence in the form of Signed Agreements). Infrastructure means sectors of Water & Sanitation, Transport, Energy, Urban Infrastructure and Social Infrastructure</p>	<p>We request you to allow assignment related to setting of technical assistance unit in Irrigation sector as it covers allowed related area such as water and social infrastructure</p>	<p>RFP provisions remain unchanged</p>

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11	Point 3 given in Table on page 19 of RFP	Approach & Methodology (Through Technical Presentation) - 40 marks	We request you to clarify whether A&M technical presentation is to be submitted along with physical bid submission or bidders will be called to make presentation before finalizing the technical evaluation process.	The bidders will be called to make presentation before the Technical Evaluation Committee.
12	Clause 3.4 Commercial Bid Evaluation & Evaluation Method on page 20 of RFP	Proposals will be ranked according to their combined technical (St) and financial (SO scores, giving 80% weightage to the Technical Score and 20% weightage to the Financial Score	We request to revise as under: Proposals will be ranked according to their combined technical (St) and financial (SO scores, giving 70% weightage to the Technical Score and 30% weightage to the Financial Score.	RFP provision remains unchanged.
13	3.2. Key Personnel on page 15 of RFP	The PMU team will comprise of 9 (nine) Key Professionals at the State Level and Supporting Staffs such as 7 (seven) Project Management Experts (RWS&S Circles). The Key Professionals at the State Level will be based at Office of E.I.C, RWS&S, Bhubaneswar and the Project Management Experts (RWS&S Circles) will be based at the circle head quarters.	We request you to inform locations of 7 (seven) Project Management Experts to be deployed at (RWS&S Circles).	The RWS&S Circle offices are situated at : 1. Bhubaneswar 2. Cuttack 3. Balasore 4. Bolangir 5. Berhampur 6. Koraput 7. Sambalpur.
14	3.2. Key Personnel & 3.3 Technical Evaluation Criteria on page 15 to 19 of RFP.	Requirement of Infrastructure Government Advisory Project.	We understand that technical sectorial experience such as designing and supervision experience of key personnel will also necessary other than advisory role and shall be allowed for.	RFP provisions remains unchanged

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15	RFP, Clause 3.1 Eligible Agency, point a, Page 15 RFP, Clause 3.1 Technical Evaluation Criteria1(A), Page 18	The Bidder should be a Company/Firm/LLP registered in India with a track record of providing consulting/ advisory services for at least 10 years as on March 31, 2018; (Documentary evidence in support to be provided). Annual Turnover of the Firm from Consulting/ Advisory Fees in Indian operations -10 Marks	An International company registered as foreign company in India with GST Registration certificate in India, can participate? Can an International company submit its proposal through its Indian subsidiary / sister company which is registered in India participate? Can an Indian Subsidiary of International firm or International firm with Indian Subsidiary, participate? Please confirm.	The Bidder should be a Company/Firm/LLP registered in India
16	RFP, Clause 3.1 Eligible Agency, point b, Page 15	The bidder should have a Minimum Turnover of INR 100 crore from consulting/ advisory business during the last 3 (three) preceding financial years (Supported by duly audited balance sheet and statutory auditor certificate)	With reference to the magnitude of the project, we request you to kindly reduce the minimum Turnover criteria of INR 100 Crore is high and we request you to keep INR 50 Crore from consulting/ advisory business during the last 3 (three) preceding financial years to keep genuine competition for the bid.	RFP provisions remains unchanged
17	RFP, Clause 3.3 Technical Evaluation Criteria1(B), Page 18	Experience in infrastructure program management related assignments of long term nature (not less than 24 months) for the State/Central Government in the last five years with a fee of at least Rupees One Crore (Documentary evidence in the form of Signed Agreements);	We request you to kindly consider Experience in infrastructure program management/ Project Management/ Design and Construction Supervision related assignments of long term nature (not less than 24 months) for the State/Central Government in the last ten years with a fee of at least Rupees One Crore (Documentary evidence in the form of Signed Agreements/Completion Certificate);	RFP provisions remain unchanged. Experience of Project Monitoring Unit (PMU) in water supply Sector will only be considered. Experience in Programme/Project Management Consultancy (PMC) i.e. construction supervision and design in water supply or any infrastructure Sector will not be considered.

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18	RFP, Clause 3.3 Technical Evaluation Criteria1(C), Page 18	Experience in PMU related assignments of long term nature (more than 12 months) with any State/ Central Government Departments/ Govt. undertakings/ PSUs in India in the past five years with a fee of at least Rupees One Crore (Documentary evidence in the form of Signed Agreements)	We request you to consider experience as follows: Experience in PMU/Support unit/Owners Engineer related assignments of long term nature (more than 12 months) with any State/ Central Government Departments/ Govt. undertakings/ PSUs in India/Abroad in the past Ten years with a fee of at least Rupees One Crore (Documentary evidence in the form of Signed Agreements/Completion Certificate)	RFP provisions remains unchanged
19	RFP, Clause 3.3 Technical Evaluation Criteria1(D), Page 18	Experience in PMU related assignment in Rural Water Supply sector of long term nature (more than 24 months) with a fee of at least Rupees One Crore. (Documentary evidence in the form of Signed Agreements)	We request you to consider experience as follows: Experience in PMU/Support unit/Owners Engineer related assignment in Rural Water Supply sector of long term nature (more than 24 months) with a fee of at least Rupees One Crore. (Documentary evidence in the form of Signed Agreements/Completion Certificate)	RFP provisions remains unchanged

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20	RFP, Clause 3.3 Technical Evaluation Criteria 2 (A), Page 18	<table border="1"> <tr> <td data-bbox="374 201 799 245">A Team Leader</td> </tr> <tr> <td data-bbox="374 245 799 325">Qualification: B.Tech in Civil Engineering with MBA</td> </tr> <tr> <td data-bbox="374 325 799 443">Minimum Experience: 10 Years" Experience in Infrastructure</td> </tr> <tr> <td data-bbox="374 443 799 561">Government Advisory Projects with 7 years" experience as a Team Leader</td> </tr> <tr> <td data-bbox="374 561 799 679">Required Experience: 15 Years" Experience in Infrastructure</td> </tr> <tr> <td data-bbox="374 679 799 798">Government Advisory Projects with 10 years" experience as a Team Leader</td> </tr> <tr> <td data-bbox="374 798 799 916">Experience as Team Leader in similar rural water supply PMUs</td> </tr> </table>	A Team Leader	Qualification: B.Tech in Civil Engineering with MBA	Minimum Experience: 10 Years" Experience in Infrastructure	Government Advisory Projects with 7 years" experience as a Team Leader	Required Experience: 15 Years" Experience in Infrastructure	Government Advisory Projects with 10 years" experience as a Team Leader	Experience as Team Leader in similar rural water supply PMUs	<p>It is to be noted that Team Leader shall have required experience in Design and Supervision for Water and related assignment which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td data-bbox="1003 478 1585 523">A Team Leader</td> </tr> <tr> <td data-bbox="1003 523 1585 603">Qualification: B.Tech in Civil Engineering with MBA/M.Tech</td> </tr> <tr> <td data-bbox="1003 603 1585 683">Minimum Experience: 10 Years" Experience in</td> </tr> <tr> <td data-bbox="1003 683 1585 801">Infrastructure Projects (Design/ Supervision/ Advisory) with 7 years experience as a team Leader</td> </tr> <tr> <td data-bbox="1003 801 1585 1072">Required Experience: 15 Years" Experience in Projects (Design/ Supervision/ Advisory) with 10 years" experience as a Team Leader Experience as Team Leader in similar rural water supply PMUs/ Support unit/Owners Engineer</td> </tr> </table>	A Team Leader	Qualification: B.Tech in Civil Engineering with MBA/M.Tech	Minimum Experience: 10 Years" Experience in	Infrastructure Projects (Design/ Supervision/ Advisory) with 7 years experience as a team Leader	Required Experience: 15 Years" Experience in Projects (Design/ Supervision/ Advisory) with 10 years" experience as a Team Leader Experience as Team Leader in similar rural water supply PMUs/ Support unit/Owners Engineer	RFP provisions remains unchanged
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21	Clause-2	<p><u>Instruction to Bidders</u> No Joint Venture, Consortium of firms and Sub-Consultancy is allowed in response to this invitation.</p>	<p>Kindly clarify whether individual sub-consultancy is permitted. Also, request to allow the participation of Joint Venture and Consortium in this b</p>	<p>RFP provision remains unchanged. No, individual sub-consultancy is not permitted.</p>												

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22	Clause 2.3	<p>Scope of Work The PMU has to develop standard bidding documents for turnkey EPC projects, Mega PWS projects, selection of Authority Engineers services, Quality & Quantity monitoring agencies and provide other necessary procurement support as and when required.</p>	<p>Kindly clarify the selection of Authority Engineers Services. We understand that the selection of Engineers for various works/ services and associated HR related activity is not a part of this assignment. Kindly confirm.</p>	<p>No, selection of Engineers for various works/ services and associated HR related activity is not a part of this assignment.</p>
23	Clause 2.3. (i).	<p>(i). Procurement Support: 1.It shall carry out bid evaluation, drafting response to queries, letters, assist in identifying and reaching out to competent organisations for participation in the tenders through various mediums such as conducting Investor Consultation Meet, Presentations, Mailers etc. 2. The PMU will assist RWSS in identifying and reaching out to various private sector entities engaged in the field of execution of rural water supply projects to ensure a large vendor base and participation of such entities in the various tenders floated by RWSS.</p>	<p>Although the Consultant shall strive to ensure adequate participation in tenders, it is dependent on various factors which are beyond the control of the Consultant. We understand that inadequate participation in tenders due to factors beyond the control of the Consultant shall not be construed as a failure of the Consultant. Kindly confirm.</p>	<p>No, inadequate participation in tenders due to factors beyond the control of the Consultant shall not be construed as a failure of the Consultant.</p>

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24	Clause 2.3. (ii)	<p>Technical Support Support in Quality assurance mechanism for all areas under rural water supply</p> <ol style="list-style-type: none"> 1. Review of water quality monitoring and suggest mechanism and measures for strengthening the system 2. Identification of areas which need engagement of third party agencies for effective implementation of projects and assess the efficacy of agencies so engaged 3. Review and oversee the grievance redressal mechanism 	<p>We understand that the review of quality assurance mechanism will be conducted based on available secondary data. No primary surveys is required to be carried out for the same. Kindly confirm.</p> <p>Effective implementation of projects including grievance redressal mechanism will be primarily assessed through monitoring of target objectives/ indicators.</p> <p>However, we understand that the Consultant is not required to directly communicate/ interact with the third party agencies in this regard. Kindly confirm.</p>	<p>The review of quality assurance mechanism will be based on information provided by the Authority/ third party agencies. No primary survey is required to be carried out by the Consultant.</p>
25	Clause 2.3.	<p>(ii) Technical Support The PMU shall facilitate in creation of Standard Operating Procedures and guidelines for operation and maintenance of various infrastructure created for rural water supply in the state, policies in sector and other requisite government orders and notifications as required.</p>	<p>We understand that the Consultant is not required to be involved in the creation of requisite Government orders and notifications. Kindly confirm</p>	<p>No.</p>

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26	Clause 2.3. (iii)	<p>(iii) Progress Tracking of Projects and Programmes</p> <ul style="list-style-type: none"> ü The PMU will facilitate the RWS&S organization in tracking progress of implementation of the schemes undertaken by RWSS under BASUDHA, OMBADC, NRDWP, 4th SFC, RIDF programmes etc. ü The PMU, among others, will track the below: <ul style="list-style-type: none"> · Coverage of Partially Covered habitations · Population coverage with PWS · Coverage of Water quality affected habitations · Coverage of GP HQs by PWS · Mega Piped Water Supply · Tube well distribution · Water Scarcity habitations · PVTG coverage ü The key parameters for tracking the physical and financial progress of individual rural water supply schemes, both in project preparatory as well implementation phase shall be defined and the follow up for data collection is to be rigorously monitored by PMU Cell. ü The PMU will coordinate with RWSS circles/divisions for collection of data on PWS projects. 	<p>We understand that the Consultant shall rely on the data provided by the RWSS circles/divisions to track the projects /programmes and no primary surveys for data verification needs to be carried out for the same. Kindly confirm.</p>	<p>No, primary surveys for data verification needs to be carried out by the Consultant.</p>
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27	2.3. (iv)	Program Management and Institutional Strengthening Given the nature of work, it is envisaged that, PMU unit may use online monitoring tools like dashboards for effective monitoring and reviewing the performance of schemes on set indicators. Such tools will also facilitate decision-making and refinement of outputs thereby encouraging a performance mindset			Kindly provide the required specifications for developing the online monitoring tools. This will help us to estimate the financial costs involved in the assignment.			The existing tool of RWSS will be used for online monitoring and reviewing the performance.
28	2.3. (v)	Documentation, Knowledge Management and Information Dissemination The PMU unit will ensure effective documentation of all the monitoring activities and shall maintain a repository of essential data on outcome and output indicators			Kindly clarify whether the costs involved in maintaining the data repository will be borne by the client.			No. The PMU unit will ensure effective documentation of all the monitoring activities and shall maintain a repository of essential data on outcome and output indicators
29	2.3. (v)	Documentation, Knowledge Management and Information Dissemination The PMU facilitate in organizing Information Dissemination Workshops by the department			We understand that the costs involved in organizing Information Dissemination Workshops will be borne by the client. Kindly confirm. Also kindly specify the number of Information Dissemination Workshops required to be facilitated by the Consultant. This will help the Consultant in estimating the financial costs involved in the assignment.			All costs involved in information dissemination workshops will be borne by the Authority.
30	3.2. Key Personnel	Key Professional Staff	Minimum Qualification	Minimum Experience	Key Professional Staff	Minimum Qualification	Minimum Experience	RFP provisions remains unchanged .

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		Position #1- Team Leader	B. Tech in Civil Engineering with MBA	12 years' experience in Infrastructure Government Advisory Projects with 7 years" experience as a Team Leader	Position #1- Team Leader	B. Tech in Engineering with MBA or equivalent	12 years' experience in Infrastructure Government Advisory Projects in water supply or sanitation sector with 5 years' experience as a Team Leader	
		Position #2- Program Management and Policy Expert	MBA/ Masters in Social Science/ Planning	8 years' experience in Government Advisory Projects in Urban/ Rural sectors	Position #2- Program Management and Policy Expert	MBA/ Masters in Social Science/ Planning	5 years' experience in Government Advisory Projects in Urban/ Rural water supply or sanitation sector	
		Position #3&4- Procurement & Contract Management Expert	Master's Degree in Engg. or MBA	5 years' experience as a Procurement Expert in Infrastructure Government Advisory Projects	Position #3&4- Procurement & Contract Management Expert	Master's Degree in Engg. or MBA or equivalent	5 years' experience as a Procurement Expert in Infrastructure Government Advisory Projects	

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		Position #5&6- Finance Expert	MBA in Finance or Chartered Accountant	6 years' as a Finance Expert in Infrastructure Government Advisory Projects	Position #5&6- Finance Expert	MBA in Finance or Chartered Accountant or equivalent	6 years' as a Finance Expert in Infrastructure Government Advisory Projects	
		Position #7&8- MIS Expert	BTech/ MCA with MBA/PGDBM/ MTech	6 years' experience as a MIS Expert in Government Advisory Projects	Position #7&8- MIS Expert	Masters or Equivalent	6 years' experience as a MIS Expert in Government Advisory Projects	
		Position #9- Infrastructure Expert	B.Tech in Engineering	5 years' experience in Water Supply engineering	Position #9- Infrastructure Expert	Bachelors in Engineering or Planning	5 years' experience in Water Supply engineering projects	
		Support Staff- Program Management Experts	MBA / M. Tech or equivalent	3 Years" experience in Program management, advisory in infrastructure projects	Support Staff- Program Management Experts	Masters or Equivalent	3 Years" experience in Program management, advisory in infrastructure projects	

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31	2.13	<p>Financial Bid</p> <p>The agency should quote lump sum monthly professional fee for consulting services that shall include all out of pocket expenses excluding applicable GST for the first year (12 months) of the contract. The monthly professional fee will be enhanced 10% per annum for subsequent years on a cumulative basis.</p>	<p>In order to estimate the financial costs for the assignment, kindly specify the person-months required for each of the key personnel. This would ensure uniformity among the submitted bids.</p> <p>Also kindly specify the required person months of the key personnel at the field and at his/her home location.</p>	<p>The professionals will be deputed on full-time basis.</p>
32	2.18	<p>Bid Submission</p> <p>The complete proposals/ bids should reach the office of RWS&S, Bhubaneswar on or before 3.00 PM on 24.12.2018.</p>	<p>Request to extend the Proposal Due Date to at least 30 days post publication of the reply to pre-bid queries.</p>	<p>RFP provisions remains unchanged .</p>
33	3.3	<p>Technical Evaluation Criteria</p> <p>D. Experience in PMU related assignment in rural water supply sector of long term nature (more than 24 months) with a fee of at least Rupees one crore.</p>	<p>Request to revise it as per the following:</p> <p>D. Experience in PMU related assignment in Rural water Supply Sector of long-term nature (more than 18 months) with a fee of atleast Rs. One crore.</p>	<p>RFP provisions remains unchanged .</p>
34	General	<p>Office facilities provided by the client</p>	<p>Kindly clarify whether the client will provide the required office facilities including equipment's such as computers and printers for the PMU unit.</p>	<p>The Client will provide office space, Printers. The Consultant shall have to provide laptops to the professionals.</p>

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35	RFP, Clause 3.3 Technical Evaluation Criteria 2 (B), Page 19	<p>Program Management Expert</p> <table border="1"> <tr> <td>Program Management Expert</td> </tr> <tr> <td>Qualification: MBA/ Masters in Social Science/ Planning</td> </tr> <tr> <td>Minimum Experience: 8 Years' experience in Government Advisory Projects in Urban/ Rural sectors</td> </tr> <tr> <td>Required Experience: 12 Years' experience in Government Advisory Projects in Urban/ Rural sectors</td> </tr> <tr> <td>Experience in similar profile in water supply related PMUs</td> </tr> </table>	Program Management Expert	Qualification: MBA/ Masters in Social Science/ Planning	Minimum Experience: 8 Years' experience in Government Advisory Projects in Urban/ Rural sectors	Required Experience: 12 Years' experience in Government Advisory Projects in Urban/ Rural sectors	Experience in similar profile in water supply related PMUs	<p>It is to be noted that Key Personnel's shall have required experience in infrastructure Projects which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td>Program Management Expert</td> </tr> <tr> <td>Qualification: MBA/ Masters in Social Science/ Planning</td> </tr> <tr> <td>Minimum Experience: 8 Years' experience in Infrastructure Projects in Urban/ Rural sectors</td> </tr> <tr> <td>Required Experience: 12 Years' experience in Infrastructure Projects in Urban/ Rural sectors</td> </tr> <tr> <td>Experience in similar profile in water supply related PMUs/ Support unit/ owners engineer</td> </tr> </table>	Program Management Expert	Qualification: MBA/ Masters in Social Science/ Planning	Minimum Experience: 8 Years' experience in Infrastructure Projects in Urban/ Rural sectors	Required Experience: 12 Years' experience in Infrastructure Projects in Urban/ Rural sectors	Experience in similar profile in water supply related PMUs/ Support unit/ owners engineer	RFP provision remain unchanged
Program Management Expert														
Qualification: MBA/ Masters in Social Science/ Planning														
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Experience in similar profile in water supply related PMUs/ Support unit/ owners engineer														

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36	RFP, Clause 3.3 Technical Evaluation Criteria 2 (C), Page 19	<table border="1"> <tr> <td data-bbox="376 201 954 284">Procurement & Contract Management Expert (2 No.s)</td> </tr> <tr> <td data-bbox="376 284 954 363">Qualification: Master's Degree in Engineering or MBA</td> </tr> <tr> <td data-bbox="376 363 954 483">Minimum Experience: 5 Years' experience as a Procurement Expert in Infrastructure Government Advisory Projects</td> </tr> <tr> <td data-bbox="376 483 954 639">Required Experience: 7 Years' experience as a Procurement Expert in Infrastructure Government Advisory Projects and Rural Water Supply Projects</td> </tr> </table>	Procurement & Contract Management Expert (2 No.s)	Qualification: Master's Degree in Engineering or MBA	Minimum Experience: 5 Years' experience as a Procurement Expert in Infrastructure Government Advisory Projects	Required Experience: 7 Years' experience as a Procurement Expert in Infrastructure Government Advisory Projects and Rural Water Supply Projects	<p>It is to be noted that Key Personnel's shall have required experience in infrastructure Projects which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td data-bbox="987 456 1574 536">Procurement & Contract Management Expert (2 No.s)</td> </tr> <tr> <td data-bbox="987 536 1574 616">Qualification: Master's Degree in Engineering or MBA</td> </tr> <tr> <td data-bbox="987 616 1574 730">Minimum Experience: 5 Years' experience as a Procurement Expert in Infrastructure Projects</td> </tr> <tr> <td data-bbox="987 730 1574 850">Required Experience: 7 Years' experience as a Procurement Expert in Rural Water Supply Projects</td> </tr> </table>	Procurement & Contract Management Expert (2 No.s)	Qualification: Master's Degree in Engineering or MBA	Minimum Experience: 5 Years' experience as a Procurement Expert in Infrastructure Projects	Required Experience: 7 Years' experience as a Procurement Expert in Rural Water Supply Projects	RFP provision remain unchanged
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37	RFP, Clause 3.3 Technical Evaluation Criteria 2 (D), Page 19	<table border="1"> <tr> <td data-bbox="376 850 954 898">Finance Expert (2 No.s)</td> </tr> <tr> <td data-bbox="376 898 954 946">Qualification: MBA in Finance/ CA</td> </tr> <tr> <td data-bbox="376 946 954 1058">Minimum Experience: 6 Years' as a Finance Expert in Infrastructure Government Advisory Projects</td> </tr> <tr> <td data-bbox="376 1058 954 1137">Required Experience: 8 Years' as a Finance Expert in Government Advisory Projects</td> </tr> </table>	Finance Expert (2 No.s)	Qualification: MBA in Finance/ CA	Minimum Experience: 6 Years' as a Finance Expert in Infrastructure Government Advisory Projects	Required Experience: 8 Years' as a Finance Expert in Government Advisory Projects	<p>It is to be noted that Key Personnel's shall have required experience in infrastructure Projects which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td data-bbox="987 1106 1574 1153">Finance Expert (2 No.s)</td> </tr> <tr> <td data-bbox="987 1153 1574 1201">Qualification: MBA in Finance/ CA</td> </tr> <tr> <td data-bbox="987 1201 1574 1281">Minimum Experience: 6 Years' as a Finance Expert in Infrastructure Projects</td> </tr> <tr> <td data-bbox="987 1281 1574 1345">Required Experience: 8 Years' as a Finance Expert in Infrastructure Projects</td> </tr> </table>	Finance Expert (2 No.s)	Qualification: MBA in Finance/ CA	Minimum Experience: 6 Years' as a Finance Expert in Infrastructure Projects	Required Experience: 8 Years' as a Finance Expert in Infrastructure Projects	RFP provision remain unchanged
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38	RFP, Clause 3.3 Technical Evaluation Criteria 2 (E), Page 19	<table border="1"> <tr> <td data-bbox="376 204 972 245">MIS Expert (2 No.s)</td> </tr> <tr> <td data-bbox="376 245 972 325">Qualification: B Tech/ MCA with MBA/ PGDBM/ M Tech</td> </tr> <tr> <td data-bbox="376 325 972 443">Minimum Experience: 6 Years' experience as a MIS Expert in Government Advisory Projects</td> </tr> <tr> <td data-bbox="376 443 972 561">Required Experience: 10 Years' experience as a MIS Expert in Government Advisory Projects</td> </tr> </table>	MIS Expert (2 No.s)	Qualification: B Tech/ MCA with MBA/ PGDBM/ M Tech	Minimum Experience: 6 Years' experience as a MIS Expert in Government Advisory Projects	Required Experience: 10 Years' experience as a MIS Expert in Government Advisory Projects	<p>It is to be noted that Key Personnel's shall have required experience in infrastructure Projects which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td data-bbox="987 411 1592 453">MIS Expert (2 No.s)</td> </tr> <tr> <td data-bbox="987 453 1592 533">Qualification: B Tech/ MCA with MBA/ PGDBM/ M Tech</td> </tr> <tr> <td data-bbox="987 533 1592 612">Minimum Experience: 6 Years' experience as a MIS Expert in Infrastructure Projects</td> </tr> <tr> <td data-bbox="987 612 1592 692">Required Experience: 10 Years' experience as a MIS Expert in Infrastructure Projects</td> </tr> </table>	MIS Expert (2 No.s)	Qualification: B Tech/ MCA with MBA/ PGDBM/ M Tech	Minimum Experience: 6 Years' experience as a MIS Expert in Infrastructure Projects	Required Experience: 10 Years' experience as a MIS Expert in Infrastructure Projects	RFP provision remain unchanged
MIS Expert (2 No.s)												
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39	RFP, Clause 3.3 Technical Evaluation Criteria 2 (F), Page 19	<table border="1"> <tr> <td data-bbox="376 692 972 734">Infrastructure Expert</td> </tr> <tr> <td data-bbox="376 734 972 782">Qualification: B. Tech in Civil Engineering</td> </tr> <tr> <td data-bbox="376 782 972 861">Minimum Experience: 5 Years' experience in Water Supply Sector</td> </tr> <tr> <td data-bbox="376 861 972 941">Experience in project monitoring and contract management</td> </tr> </table>	Infrastructure Expert	Qualification: B. Tech in Civil Engineering	Minimum Experience: 5 Years' experience in Water Supply Sector	Experience in project monitoring and contract management	<p>It is to be noted that Key Personnel's shall have required experience in infrastructure Projects with Design/ Supervision experience which would help and bring more value to this assignment. Hence we request you to please consider the below:</p> <table border="1"> <tr> <td data-bbox="987 948 1592 989">Infrastructure Expert</td> </tr> <tr> <td data-bbox="987 989 1592 1037">Qualification: B. Tech in Civil Engineering</td> </tr> <tr> <td data-bbox="987 1037 1592 1155">Minimum Experience: 5 Years' experience in Design/ Supervision of Water Supply Sector</td> </tr> <tr> <td data-bbox="987 1155 1592 1265">Experience in project management, Supervision, Design, monitoring and contract management</td> </tr> </table>	Infrastructure Expert	Qualification: B. Tech in Civil Engineering	Minimum Experience: 5 Years' experience in Design/ Supervision of Water Supply Sector	Experience in project management, Supervision, Design, monitoring and contract management	RFP provision remain unchanged
Infrastructure Expert												
Qualification: B. Tech in Civil Engineering												
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40	RFP, Clause 3.3 Technical Evaluation Criteria), Page 18	<table border="1" data-bbox="434 201 913 434"> <thead> <tr> <th>Items</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Bidder Credentials</td> <td>30</td> </tr> <tr> <td>Key Personnel Credentials</td> <td>35</td> </tr> <tr> <td>Approach & Methodology</td> <td>35</td> </tr> <tr> <td>Total</td> <td>100</td> </tr> </tbody> </table>	Items	Marks	Bidder Credentials	30	Key Personnel Credentials	35	Approach & Methodology	35	Total	100	<p>The weightage for the technical presentation shall be kept at 10% (10 marks) which is normal practice to all QCBS bids. In the PMU majority of the weightage shall be given to the resources, accordingly we request you to reduce the weightage of A&M of 10 marks and increase the weightage of marks to the resources to 65. Hence, we suggest you to consider the following</p> <table border="1" data-bbox="999 619 1588 986"> <thead> <tr> <th>Items</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Bidder Credentials</td> <td>30</td> </tr> <tr> <td><i>Turnover</i></td> <td>5</td> </tr> <tr> <td><i>C & D related to experience</i></td> <td>20</td> </tr> <tr> <td>Key Personnel Credentials</td> <td>60</td> </tr> <tr> <td>Approach & Methodology</td> <td>10</td> </tr> <tr> <td>Technical presentation</td> <td>5</td> </tr> <tr> <td>Total</td> <td>100</td> </tr> </tbody> </table>	Items	Marks	Bidder Credentials	30	<i>Turnover</i>	5	<i>C & D related to experience</i>	20	Key Personnel Credentials	60	Approach & Methodology	10	Technical presentation	5	Total	100	RFP provision remain unchanged
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41	RFP, Clause 3.3 Technical Evaluation Criteria 1 (A), Page 19	Annual Turnover of the Firm from Consulting/ Advisory Fees in Indian operations 10 marks for bidder with highest average annual turnover, other bidders to be awarded prorated marks.	It is appropriate to keep the annual turnover limit for a bid. Hence, it is suggested not to link it with the highest annual turnover of other bidders as it give unfair competition. Hence, we request you to keep the average annual turnover limitation to INR 50 crore to gain full marks	RFP provision remain unchanged																										

Clarification/Modification/Addition to the respective clause of RFP as per discussion of Pre-bid meeting held on 07-12-2018 at 11A.M. against Bid ID No: EIC/RWSS/31/18-19 pertaining to "Setting up of Project Monitoring Unit(PMU), for implementation of Rural Water Supply Projects in Odisha, Panchayati Raj & Drinking Water Department, Government of Odisha

42	RFP Annexure-V, Format for Financial Capability of the Consultant, page 26	From 2015-16, 2016-17, 2017-18	Considering the auditor process and availability of annual report, we request you to allow consultant to submit Annexure-V for the year 2014-15, 2015-16 and 2016-17	RFP provision remain unchanged
43	RFP, clause 2.2, Bid Security	Bid Security amount of Rs.5,00,000/- (Rupees Five Lakhs only) in the form of a Demand Draft or Bank Guarantee from any Nationalised or Scheduled Bank in favor of "Engineer-in-Chief, RWSS Odisha, Bhubaneswar" payable at Bhubaneswar	No BG format is available in RFP. Request you to kindly provide the same. Also, we request you to kindly consider EMD in the form of Demand Draft. Kindly confirm.	Kindly refer Annexure-1 of the clarification document
44		General Query	As the joint venture is not allowed. Can a subsidiary firm of foreign company registered in India which has international projects and experience can showcase/ use the parent/ sister company credentials for this assignments. Kindly confirm	Only projects executed in India will be considered.
45		General Query	As per RFP scope, office for consultant will be provided by client, we presume office facilities (printer, system, furniture, etc.) would be provided by client. Kindly confirm	Kindly refer SI No. 34 above
46		General Query	As the GCC and SCC is not provided. We request you to kindly provide	The GCC and SCC will be provided to the preferred bidder
47		Bid Submission: 24.12.18 up to 15 Hrs	As the above points are critical, we request you to kindly extend the proposal due date so that Consultants get at least three weeks after the reply of pre-bid queries	RFP provision remain unchanged

Clarification/Modification/Addition to the respective clause of RFP as per discussion of Pre-bid meeting held on 07-12-2018 at 11A.M. against Bid ID No: EIC/RWSS/31/18-19 pertaining to "Setting up of Project Monitoring Unit(PMU), for implementation of Rural Water Supply Projects in Odisha, Panchayati Raj & Drinking Water Department, Government of Odisha

48	RFP Clause 1.4, Indicative schedule of bidding process	SI No. 7 of the table Opening of Technical Bids: 24.11.2018 at 16 Hrs	SI No. 7 of the table may be read as following: Opening of Technical Bids: 24.12.2018 at 1600 Hrs
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Note: Other Terms & Conditions of RFP remains unaltered.

APPROVED

[Handwritten Signature]
11/12/18

Engineer-in-Chief
RWS&S(O) Bhubaneswar

ANNEXURE-1
BID SECURITY IN FORM OF BANK GUARANTEE

To
The Engineer-in-Chief
Rural Water Supply & Sanitation, Odisha
Jal O Parimal Bhawan
Unit – V, Bhubaneswar, Odisha
Pin Code: 751001
Tel: 0674-2395734
Fax: 0674-2394946
Email: cerwssodisha@gmail.com

WHEREAS _____, a private limited/ limited liability partnership with _____ having its Registered Office at _____ (hereinafter called "the consultant") has undertaken, in pursuance of RFP issued vide Bid Ref No. EIC/RWSS/30/18/19 dated 22/10/2018 for Request for Proposal (RFP) For Setting up of Project Monitoring Unit (PMU) for Implementation of Rural Water Supply Projects in Odisha (herein after called "the RFP").

AND WHEREAS it has been stipulated by you in the said RFP that the Consultants shall furnish you with a Bank Guarantee by a Scheduled/ Nationalised Bank , for the sum specified therein as Bid Security for compliance with his obligations in accordance with the work;

AND WHEREAS we have agreed to give the consultant such a bank guarantee:

NOW THEREFORE we hereby affirm that we are Guarantor and responsible to you, on behalf of the consultant, up to a total of INR 5,00,000/- (Rupees Five Lakhs only), such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of INR 5,00,000/- (Rupees Five Lakhs only) as aforesaid without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the consultant before presenting us with the demand.

Clarification/Modification/Addition to the respective clause of RFP as per discussion of Pre-bid meeting held on 07-12-2018 at 11A.M. against Bid ID No: EIC/RWSS/31/18-19 pertaining to "Setting up of Project Monitoring Unit(PMU), for implementation of Rural Water Supply Projects in Odisha, Panchayati Raj & Drinking Water Department, Government of Odisha

We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the consultant shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition or modification.

The liability of the Bank under this Guarantee shall not be affected by any change in the constitution of the consultants or of the Bank.

This guarantee shall be valid for a period of 180 (One Hundred Eighty) Days i.e. up to 25.05.2019

This Bank Guarantee shall be enforceable at Bhubaneswar, Odisha

Notwithstanding anything contained herein before, our liability under this guarantee is restricted to INR 5,00,000/- (Rupees Five Lakhs only) and the guarantee shall remain valid till _____. Unless a claim or a demand in writing is made upon us on or before _____ all our liability under this guarantee shall cease.

This guarantee is non-assignable and non transferable

Signature and Seal of the Guarantor

In presence of

Name and Designation 1.

(Name, Signature & Occupation)

Name of the Bank

Address 2.

(Name & Occupation)

Date _____